Payroll Service Bureaus: Are Your Clients A Flight Risk?

...if any of these traits describe your clients!

Employee population between 50 to 500. Big national providers delight in telling employers in this segment all about their additional offerings.

Desire to automate additional HR services. With growth, comes an increased appetite for human resource technology automation.

Motivated to enable employee self-service. A quest for a single sign-on system may lie ahead.

Growing rapidly; expanding geographic footprint. With a decentralized organization, the focus turns to paperless HR.

High employee turnover leads to cumbersome new hire onboarding. When a company frequently "leaks" employees, onboarding efficiency becomes a critical priority.

Need additional assistance to meet compliance regulations. Are you positioned to assist with Form I-9 approval, document storage and Affirmative Action Plan requirements?

Recent turnover in HR or Finance department. The incoming Director may not value the relationship his predecessor had with you.

National providers have a strong local presence with salespeople on the prowl. You know their names...can you successfully & consistently compete?

Employee population between 50 to 500.

 Desire to automate additional HR services.

 Motivated to enable employee self-service.

 Growing rapidly; expanding geographic footprint.

 High employee turnover leads to cumbersome new hire onboarding.

 Need additional assistance to meet compliance regulations.

 Recent turnover in HR or Finance department.

 National providers have a strong local presence with salespeople on the prowl.

 Image Credits: http://bit.ly/1UT95ss